

Amendments to the Specification

Please replace paragraph [21] with the following amended paragraph:

- 5 [21] Figures ~~3-3A-3AE~~ is a flow chart describing the detailed methodology of the present invention.

Please replace paragraphs [37] to [38] with the following amended paragraphs:

- 10 [37] Figures ~~3-3A-3AE~~ is a flowchart in 35 pages. ~~Pages with pages 10 to 13 are canceled without prejudice, as duplicating the material found in pages 6 to 9. The page number of subsequent pages of Figure 3 have been left unaltered. The figures have been relabeled to overcome an objection.~~

[38] ~~Page 1 of Figure 3-3A~~ includes the following.

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Please replace paragraphs [40] to [46] with the following amended paragraphs:

[40] Box 102 shows the originator "RE" (Real Estate Brokers/Agents). Arrow 122 directs the system and procedure ~~go to~~ go to Figure 3 ~~page 23B~~.

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[41] Box 104 shows the originator "B" (Home Builders, FSBOs, etc.). Arrow 124 directs the system and procedure ~~go to~~ go to Figure 3 ~~page 63F~~.

[42] Box 106 shows the originator "FP", which includes CPAs, Financial Planners,
25 Broker/Dealers, Stock Brokers, Insurance Brokers/Agents, Attorneys or other financial professionals. Collectively the originator is a financial professional. Arrow 126 directs the system and procedure ~~go to~~ go to Figure 3 ~~page 143J~~.

[43] Box 108 shows the originator "FI" (Financial Institutions such as Banks, Savings and Loans, Thrifts, Credit Unions, etc.). Arrow 128 directs the system and procedure ~~go to~~ go to Figure 3-~~page 183~~N.

5 [44] Box 110 shows the originator "R" (Relocation Company). Arrow 130 directs the system and procedure ~~go to~~ go to Figure 3-~~page 223~~R.

[45] Box 112 shows the originator "C" (Consumer is Originator). Arrow 132 directs the system and procedure ~~go to~~ go to Figure 3-~~page 263~~V.

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[46] ~~Page 2 of Figure 3-3B~~ includes the following for STEP #2 - LICENSING - FOR the originator "RE".

Please replace paragraphs [49] to [50] with the following amended paragraphs:

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[49] Box 148 shows the following. If the originator has a ~~lender's agent~~lender's/agent's license, it hangs with the Broker/Lender, or any other entity that allows the originator B to originate loans with the Broker/Lender.

20 [50] Arrow 150 directs the system and procedure ~~go to~~ go to Step #3, ~~page 3 of Figure 33C~~.

Please replace paragraph [52] with the following amended paragraph:

25 [52] Box 156 shows the Broker/Lender assists the originator in obtaining license, or the originator gets license on ~~its~~ his/her own.

Please replace paragraphs [55] to [56] with the following amended paragraphs:

[55] Box 162 shows the following. If the originator has a ~~lender's broker~~ lender's/broker's license, the originator may either hang it independently or may hang it directly with the Broker/Lender.

[56] ~~Page 3 of Figure 3-3C~~ includes the following for STEP #2 - LICENSING - FOR the originator "RE".

Please replace paragraph [62] with the following amended paragraph:

[62] Arrow 180 directs the system and procedure to go to step #4 on ~~page 4 of Figure 33D~~.

Please replace paragraph [65] with the following amended paragraph:

[65] ~~Page 4 of Figure 3-3D~~ includes the following for STEP #4 - INFORMATION AND INTERVIEW - FOR the originator "RE".

Please replace paragraphs [71] to [73] with the following amended paragraphs:

[71] Box 210 shows Personal information to be input in Cypher includes (but is not limited to) current address and phone number as well as information on whether or not Buyer/the Borrower currently owns or rents ~~its~~ his/her current home and the amount of the monthly housing payments. If Buyer/the Borrower owns ~~its~~ his/her current home then the market value is entered as well. Length of time at residence is also entered. Name and address of employer, time on the job, current compensation, job title and employers phone number are also entered.

[72] Arrow 212 directs the system and procedure to go to continue step #4 on ~~page 5, of Figure 33E~~.

[73] ~~Page 5 of Figure 3-3E~~ includes the following for STEP #4 (CONT) - INFORMATION AND INTERVIEW FOR the originator "RE".

Please replace paragraphs [80] to [81] with the following amended paragraphs:

5 [80] Arrow 232 directs the system and procedure to go to ~~page 29~~Figure 3Y with step #5, ~~of~~
~~Figure 3.~~

[81] ~~Page 6 of Figure 3-3F~~ includes the following for STEP #2 - LICENSING - FOR the
originator "B".

10 Please replace paragraphs [84] to [85] with the following amended paragraphs:

[84] Box 248 shows the following. If the originator B has a ~~lender's agent~~lender's/agent's license,
it hangs with the Broker/Lender, or any other entity that allows the originator B to originate loans
with the Broker/Lender.

15 [85] Arrow 250 directs the system and procedure to go to Step #3, ~~page 7 of Figure 3~~G.

Please replace paragraphs [88] to [89] with the following amended paragraphs:

20 [88] Box 256 shows the Broker/Lender assists the originator in obtaining license, or the originator
gets license on ~~its~~ his/her own.

[89] Box 258 shows the following. If the originator has a ~~lender's broker~~lender's/broker's license,
the originator may either hang it independently or may hang it directly with the Broker/Lender.

25 Please replace paragraphs [92] to [93] with the following amended paragraphs:

[92] ~~Page 7 of Figure 3-3G~~ includes the following for STEP #3 - PRELIMINARY SETUP - FOR
the originator "B".

[93] Box 264 shows the LOT FOLDER, which contains forms, pamphlets and disclosures that are not customized for each Buyer/the Borrower and a stacking order checklist. Each lot in the subdivision will have ~~its~~ his/her own lot folder. Lot folder will be modified to comply with regulatory and professional organization rules and standards.

Please replace paragraphs [95] to [97] with the following amended paragraphs:

[95] Box 268 shows System can be customized to include any specialized forms that the originator uses in the course of ~~its~~ his/her business (i.e. contracts, state disclosures, federal disclosures, local disclosures, etc.) Forms that are "Boiler Plate" may be copied and included in the lot folder instead. Cypher will be modified to comply with regulatory rules and professional organization rules and standards.

[96] Arrow 269 directs the system and procedure to Continue with Step #4, ~~Page 8~~, of Figure 33H.

[97] ~~Page 8 of Figure 3-3H~~ includes the following STEP #4 - INFORMATION AND INTERVIEW - FOR the originator "B".

Please replace paragraphs [103] to [105] with the following amended paragraphs:

[103] Box 280 shows Personal information to be input in Cypher includes (but is not limited to) current address and phone number as well as information on whether or not Buyer/the Borrower currently owns or rents ~~its~~ his/her current home and the amount of the monthly housing payments. If Buyer/the Borrower owns ~~its~~ his/her current home then the market value is entered as well. Length of time at residence is also entered. Name and address of employer, time on the job, current compensation, job title and employers phone number are also entered.

[104] Arrow 282 directs the system and procedure that Step #4 continues on ~~Page 9 of Figure 33I~~.

[105] ~~Page 9 of Figure 3-3I~~ includes the following STEP #4 (CONT) - INFORMATION AND INTERVIEW FOR the originator "B".

5 Please replace paragraphs [112] to [114] with the following amended paragraphs:

[112] Arrow 302 directs the system and procedure to Continue with Step #5, ~~Page 29 of Figure 33Y~~.

10 [113] Pages 10-13 of Figure 3 have been cancelled. These Figures are not relabeled.

[114] ~~Page 14 of Figure 3-3J~~ includes the following for STEP #2 - LICENSING FOR "FP". Where the originator "FP" includes CPAs, Financial Planners, Broker/Dealers, Stock Brokers, Insurance Brokers/Agents, Attorneys or other financial professionals. Collectively the originator is a financial
15 professional.

Please replace paragraphs [117] to [118] with the following amended paragraphs:

[117] Box 318 shows the following. If the originator has a ~~lender's agent~~lender's/agent's license,
20 it hangs with the Broker/Lender, or any other entity that allows the originator B to originate loans with the Broker/Lender.

[118] Arrow 320 directs the system and procedure to Continue with Step #3, ~~Page 15 of Figure 33K~~.

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Please replace paragraphs [121] to [122] with the following amended paragraphs:

[121] Box 326 shows the following. If the originator has a ~~lender's broker~~lender's/broker's license, the originator may either hang it independently or may hang it directly with the Broker/Lender.

[122] Box 328 shows the Broker/Lender assists the originator in obtaining license, or the originator gets license on ~~its~~ his/her own.

5 Please replace paragraph [125] with the following amended paragraph:

[125] ~~Page 15 of Figure 3-3K~~ includes the following for STEP #3 - PRELIMINARY SETUP - FOR the originator "FP".

10 Please replace paragraphs [127] to [129] with the following amended paragraphs:

[127] Box 342 shows COMPUTERIZED SYSTEM. The system will coordinate and read information from the originator's industry software such as tax files for accountants, insurance files for insurance brokers, Broker/Dealer files, etc. Through reading files in other software the originator
15 uses in the course of ~~its~~ his/her normal business practices, information can be extracted for loan documents. the originator inputs any information that is not extracted from ~~its~~ his/her other software systems directly (see details below under CYPHER). Cypher will be modified to comply with regulatory rules and professional organization rules and standards.

20 [128] Arrow 344 directs the system and procedure to Continue with Step #4, ~~Page 16 of Figure 33L~~.

[129] ~~Page 16 of Figure 3-3L~~ includes the following for STEP #4 - INFORMATION AND INTERVIEW - FOR the originator "FP".

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Please replace paragraphs [136] to [137] with the following amended paragraphs:

[136] Arrow 362 directs the system and procedure to continue Step #4 ~~on Page 17 of Figure 33M~~.

[137] ~~Page 17 of Figure 3-3M~~ includes the following for STEP #4 - (CONT) - the originator "FP".

Please replace paragraphs [143] to [144] with the following amended paragraphs:

5 [143] Arrow 380 directs the system and procedure to Continue with Step #5, ~~Page 29 of Figure 33Y~~.

[144] ~~Page 18 of Figure 3-3N~~ includes the following for STEP #2 - LICENSING - FOR the originator "FI".

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Please replace paragraphs [147] to [148] with the following amended paragraphs:

[147] Box 398 shows the following. If the originator has a ~~lender's agent~~lender's/agent's license, it hangs with the Broker/Lender, or any other entity that allows the originator B to originate loans
15 with the Broker/Lender.

[148] Arrow 400 directs the system and procedure to Continue with Step #3, ~~Page 19 of Figure 33Q~~.

20 Please replace paragraphs [151] to [152] with the following amended paragraphs:

[151] Box 406 shows the Broker/Lender assists the originator in obtaining license, or the originator gets license on ~~its~~ his/her own.

25 [152] Box 408 shows the following. If the originator has a ~~lender's broker~~lender's/broker's license, the originator may either hang it independently or may hang it directly with the Broker/Lender.

Please replace paragraph [155] with the following amended paragraph:

[155] ~~Page 19 of Figure 3-3Q~~ includes the following for STEP #3 - PRELIMINARY SETUP - FOR the originator "FI".

Please replace paragraphs [157] to [159] with the following amended paragraphs:

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[157] Box 422 shows COMPUTERIZED SYSTEM. The system will coordinate and read information from the originator's industry software . Through reading files in other software the originator uses in the course of ~~its~~ his/her normal business practices, information can be extracted for loan documents. the originator inputs any information that is not extracted from ~~its~~ his/her other software systems directly (see details below under CYPHER). Cypher will be modified to comply with regulatory rules and professional organization rules and standards.

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[158] Arrow 424 directs the system and procedure to Continue with Step #4, ~~Page 20 of Figure 33P~~.

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[159] ~~Page 20 of Figure 3-3P~~ includes the following for STEP #4 - INFORMATION AND INTERVIEW - FOR the originator "FI".

Please replace paragraphs [166] to [167] with the following amended paragraphs:

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[166] Arrow 442 directs the system and procedure to continue Step #4 ~~on Page 21 of Figure 33Q~~.

[167] ~~Page 21 of Figure 3-3Q~~ includes the following for STEP #4 - (CONT) - FOR the originator "FI".

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Please replace paragraphs [173] to [174] with the following amended paragraphs:

[173] Arrow 460 directs the system and procedure to Continue with Step #5, ~~Page 29 of Figure 33Y~~.

[174] ~~Page 22 of Figure 3-3R~~ includes the following for STEP #2 - LICENSING - FOR the originator "R".

5 Please replace paragraphs [177] to [178] with the following amended paragraphs:

[177] Box 478 shows the following. If the originator has a ~~lender's agent~~lender's/agent's license, it hangs with the Broker/Lender, or any other entity that allows the originator B to originate loans with the Broker/Lender.

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[178] Arrow 480 directs the system and procedure to Continue with Step #3, ~~Page 23 of Figure 33S~~.

Please replace paragraphs [181] to [182] with the following amended paragraphs:

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[181] Box 486 shows the Broker/Lender assists the originator in obtaining license, or the originator gets license ~~on its~~ his/her own.

[182] Box 488 shows the following. If the originator has a ~~lender's broker~~lender's/broker's license, the originator may either hang it independently or may hang it directly with the Broker/Lender.

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Please replace paragraph [185] with the following amended paragraph:

[185] ~~Page 23 of Figure 3-3S~~ includes the following with STEP #3 - PRELIMINARY SETUP - FOR the originator "R".

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Please replace paragraphs [187] to [189] with the following amended paragraphs:

[187] Box 502 shows COMPUTERIZED SYSTEM. The system will coordinate and read information from the originator's industry software . Through reading files in other software the originator uses in the course of ~~its~~ his/her normal business practices, information can be extracted for loan documents. the originator inputs any information that is not extracted from ~~its~~ his/her other software systems directly (see details below under CYPHER). Cypher will be modified to comply with regulatory rules and professional organization rules and standards.

[188] Arrow 504 directs the system and procedure to Continue with Step #4, ~~Page 24 of Figure 33T~~.

[189] ~~Page 24 of Figure 3-3T~~ includes the following for STEP #4 - INFORMATION AND INTERVIEW - FOR the originator "R".

Please replace paragraph [194] with the following amended paragraph:

[194] Box 518 shows Personal information to be input in Cypher includes (but is not limited to) current address and phone number as well as information on whether or not Buyer/the Borrower currently owns or rents ~~its~~ his/her current home and the amount of the monthly housing payments. If Buyer/the Borrower owns ~~its~~ his/her current home then the market value is entered as well. Length of time at residence is also entered. Name and address of employer, time on the job, current compensation, job title and employers phone number are also entered.

Please replace paragraphs [196] to [197] with the following amended paragraphs:

[196] Arrow 522 directs the system and procedure to continue Step #4 ~~on Page 25 of Figure 33U~~.

[197] ~~Page 25 of Figure 3-3U~~ includes the following for STEP #4 - (CONT) - FOR the originator "R".

Please replace paragraphs [203] to [204] with the following amended paragraphs:

[203] Arrow 540 directs the system and procedure to Continue with Step #5, ~~Page 29~~ of Figure 33Y.

[204] ~~Page 26~~ of Figure 3-3V includes the following for STEP #2 and STEP #3 - LICENSING and SETUP - FOR the originator "C".

Please replace paragraphs [209] to [210] with the following amended paragraphs:

[209] Arrow 558 directs the system and procedure to Continue with Step #4, ~~Page 27~~ of Figure 33W.

[210] ~~Page 27~~ of Figure 3-3W includes the following for STEP #4 - INFORMATION GATHERING - FOR the originator "C".

Please replace paragraphs [214] to [217] with the following amended paragraphs:

[214] Box 566 shows CYPHER. Consumer will transfer data from ~~its~~ his/her other software systems into Cypher, provided such interfaces are available. Any information that cannot be automatically extracted from other sources must be manually entered by the consumer. If Consumer so desires he may omit assets and liabilities which will then be input by the Broker/Lender. Cypher will be modified to comply with regulatory rules and professional organization rules and standards.

[215] Box 568 shows Personal information to be input in Cypher includes (but is not limited to) current address and phone number as well as information on whether or not Buyer/the Borrower currently owns or rents ~~its~~ his/her current home and the amount of the monthly housing payments. If Buyer/the Borrower owns ~~its~~ his/her current home then the market value is entered as well. Length

of time at residence is also entered. Name and address of employer, time on the job, current compensation, job title and employers phone number are also entered.

[216] Arrow 570 directs the system and procedure to continue Step #4 on ~~Page 28~~ Figure 3X.

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[217] ~~Page 28 of Figure 3~~ 3X includes the following for STEP #4 - (CONT) - FOR the originator "C".

Please replace paragraphs [224] to [225] with the following amended paragraphs:

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[224] Arrow 592 directs the system and procedure to Continue with Step #5, ~~Page 29 of Figure 3~~ 3Y.

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[225] ~~Page 29 of Figure 3~~ 3Y includes the following for STEP #5 - PACKAGE RECEIVED BY THE BROKER/LENDER.

Please replace paragraphs [228] to [229] with the following amended paragraphs:

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[228] Arrow 604 directs the system and procedure to Continue with Step #6, ~~Page 30 of Figure 3~~ 3Z.

[229] ~~Page 30 of Figure 3~~ 3Z includes the following for STEP #6 - UNDERWRITING DECISION (AUTOMATED).

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Please replace paragraph [232] with the following amended paragraph:

[232] Arrow 614 directs the system and procedure that the Borrower Signs Papers, Continue with Step #7, ~~Page 34 of Figure 3~~ 3AD.

Please replace paragraphs [234] to [235] with the following amended paragraphs:

[234] Arrow 618 directs the system and procedure to continue Step #6 on ~~Page 31~~ of Figure 33AA.

- 5 [235] ~~Page 31 of Figure 3-3AA~~ includes the following for STEP #6 - UNDERWRITING DECISION (AUTOMATED) - NOT ACCEPTED.

Please replace paragraph [237] with the following amended paragraph:

- 10 [237] Box 622 shows Loan Parameters to Change. If the Broker/Lender feels that by changing the requested loan parameters that the system may accept the transaction, then the appropriate changes are made and the loan is re-submitted for an automated underwrite. (~~Back to Page 30 of Figure 33Z~~)

Please replace paragraph [240] with the following amended paragraph:

- 15 [240] ~~Page 32 of Figure 3-3AB~~ includes the following for STEP #6 - UNDERWRITING DECISION (TRADITIONAL).

Please replace paragraphs [246] to [247] with the following amended paragraphs:

- 20 [246] Arrow 640 directs the system and procedure to continue Step #6 on ~~Page 33~~ of Figure 33AC.

[247] ~~Page 33 of Figure 3-3AC~~ includes the following for STEP #6 - UNDERWRITING DECISION (TRADITIONAL).

- 25 Please replace paragraphs [257] to [258] with the following amended paragraphs:

[257] Arrow 688 directs the system and procedure to Continue with Step #7, ~~Page 34~~ of Figure 33AD.

[258] ~~Page 34 of Figure 3-3AD~~ includes the following STEP #7 - LOAN FUNDING.

Please replace paragraph [264] with the following amended paragraph:

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[264] Arrow 700 directs the system and procedure to Continue with Step #8, ~~Page 35 of Figure 3-3AE~~.

Please replace paragraph [270] with the following amended paragraph:

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[270] ~~Page 35 of Figure 3-3AE~~ includes the following for STEP #8 - LOAN CLOSED.

Please replace paragraph [272] with the following amended paragraph:

15 [272] Box 722 shows the Broker/Lender enters the Borrower's loan information into ~~its~~ his/her proprietary software system "Rate Analyzer" for possible future refinances.

Please replace paragraph [277] with the following amended paragraph:

20 [277] If the subdivision already has pre-configured plans and/or elevations then the system is also pre-set with this data and displayed in field group 34a, enabling the builder's sales agents to spend less time entering data and more time doing sales related activities. If given lots have a predetermined lot premium from the beginning of the development then this also is pre-configured and displayed in field 34b. Other pre-configured information that may be provided includes lender
25 information 34c, liquidated damages information 34d, late close penalty information 34e, escrow company 34j and whether the property is subject to Convenants, Conditions, and Restrictions (CC&R's) 34f or a prior sale 34g. The builder enters any other information not already pre-configured that is needed to complete the loan application such as the loan to value (LTV) to use for loan calculations 34h, and the deposits received 34i. Amounts such as the total purchase price 34k

and loan amount 341 are automatically calculated. Selecting the Next button 341 moves the builder to Contract Information – Buyer Info display screen 30b (figure 4d).

Please replace paragraph [291] with the following amended paragraph:

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[291] If the final lender or investor accepts underwriting decisions made by an automated underwriting system such as Loan Prospector, Loan Originator, Desktop Underwriter or any new such system to be developed or if the final lender or investor has ~~its~~ his/her own in-house automated underwriting system (such as GE Capital's OMNI Score) then the system can also be linked to such underwriting systems to allow the loan originator to get an immediate approval if the borrower is qualified for such immediate approval.

Please replace sub paragraph 6 of paragraph [296] with the following amended paragraph:

15 [296] The system of the present invention dictates that the loan originator follow specific steps in gathering the information and disclosing information to the buyer or borrower, and providing proper documentation to the lender or investor. These steps will include some or all of the following:

1. Fill out the loan application, either by hand or through a computer assisted processing system.
- 20 2. Analyze buyers' or borrowers' income and debt to determine the maximum mortgage that the borrower can afford either using a calculator or a computer pre-qualification system.
3. Educate the buyer or borrower in the home buying and financing process, advising him or her about different types of loan products available and demonstrate how closing costs and monthly payments may vary under different programs. This may be done with hand-out fliers that go through most of the explanation for the loan originator, such as standard regulatory pamphlets and through information generated by the system (examples of which are included in Appendix A).

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4. Collect required financial information as appropriate which may include one or more of the following: pay stubs, W-2 forms, tax returns, bank statements, 401K and/or pension and/or profit sharing statements, divorce decree, bankruptcy and bankruptcy discharge papers and any additional information as may be required by the final lender or investor for a given loan program.
5. Maintain regular contact with the buyer or borrower, the lender and any real estate agents that may be involved and anybody else involved in the transaction between the application and the closing of the transaction to apprise buyer or borrower of the status of the application and to gather any additional information, as needed.
6. Order any legal documents required, including but not limited to any of the following, as appropriate: preliminary title report, Covenants, Conditions and Restrictions (CC&Rs), homeowners association certificates or any other required documentation on the property.
7. Determine whether the property is located in a special flood hazard zone or order such service through a flood certification company to so determine.
8. Participate in the loan closing
9. Initiate and order the appraisal through an appraisal service determined by lender or investor.
10. Provide appropriate loan disclosures when necessary, such as good faith estimate, fair lending notices, disclosures about the relationship between the lender or investor and the loan originator including the compensation to be paid to originator by lender/investor and other disclosures as may be required by various laws or licensing requirements.

11. Give copies of everything that has been signed by the buyer or borrower to the buyer or borrower as well as any fliers or handouts deemed necessary by the broker, lender or investor.

5 Please replace paragraph [300] with the following amended paragraph:

[300] The system enables in-depth mortgage calculations to be computed on a variety of mortgage loan programs even if the computer user has limited or no knowledge of current rates and loan guidelines. This enables a lender to provide the information to ~~its~~ his/her own agents as well as
10 prospective referral sources on as many of the brokers or lenders programs as the broker or lender desires. The in depth calculations and information provided enable the loan originator to appear extremely knowledgeable in real estate lending even if this is not the case.